

## **HEALTH ANNUAL STATEMENT**

For the Year Ending December 31, 2001 OF THE CONDITION AND AFFAIRS OF THE

## **Ultimed HMO of Michigan, Inc.**

NAIC Group Code	· · · · · · · · · · · · · · · · · · ·		C Company Code _	95751	Employer's ID Number	38-3145808			
(Cur	rent Period) (	Prior Period)							
Organized under the Laws of	Michi <sub>(</sub>	gan ,	State of Dom	nicile or Port of Entry	M	ichigan			
Country of Domicile	United States	of America							
	e, Accident & Health[ ] sion Service Corporation[ ]	Propery/Casualty[ ] Other[ ]	Health Service Health Mainter	Corporation[ ] nance Organization[X]	Dental Service Corporati Is HMO Federally Qualifi				
Date Incorporated or Organized	1	2/13/1993	Date	Commenced Business	08/	14/1994			
Statutory Home Office	240	1 20th Street	,		Detroit, MI 48216				
	(Stre	et and Number)			(City, or Town, State and Zip Co	de)			
Main Administrative Office				20th Street and Number)					
	Detroit, MI 4				(313)961-1717 x				
Mail Address	(City or Town, State and Z	ip Code) 1 20th Street	(Area Code) (Telephone Number) , Detroit, MI 48216						
_	(Street and	Number or P.O. Box)			(City, or Town, State and Zip	Code)			
Primary Location of Books and R	ecords			2401 20th Street Street and Number)					
	Detroit, MI 4821	6	,	on out and manipul,	(313)961-1717 x				
Internat Website Address	(City, or Town, State and 2	(ip Code)			(Area Code) (Telephone Nu	mber)			
Internet Website Address									
Statement Contact		Harley K. Brown (Name)			(313)961-1717 x	Eutonaion)			
	hbrown@ultimed-hm				(Area Code)(Telephone Number) (313)961-4028 x	Extension			
	(E-Mail Address)				(Fax Number)				
		OFI	FICERS						
	Kanzo Jena	Chief Operating Office  VICE PF  McClinton in Asabigi Baker #  Sharp M.D.	er Robin M. Barcl	Leon H. At Abdul Baaq Fred Prim	ghil #				
		DIRECTORS	OR TRUST	EES					
	Ignaci	o Salazar		Ernest W	fines				
State of Michigan County of Wayne									
The officers of this reporting entity, bei assets were the absolute property of the explanations therein contained, annexe and of its income and deductions there manuals except to the extent that: (1) their information, knowledge and belief	he said reporting entity, free and cled or referred to, is a full and true of from for the period ended, and ha state law may differ; or, (2) that state	ear from any liens or claims therec statement of all the assets and liab we been completed in accordance	on, except as herein sta illities and of the conditi- with the NAIC Annual S	ted, and that this statemen on and affairs of the said re Statement Instructions and	it, together with related exhibits, so eporting entity as of the reporting paccounting Practices and Proced	chedules and period stated above, ures			
(Sign			Signature)		(Signature)	tin.			
Harley K (Printed			ddie Hall nted Name)		Michael O. Mar (Printed Name)	LIII			
Pres	ident	S	Secretary		Treasurer				
Subscribed and sworn day of	to before me this	2. Da	nal filing? tate the amendment ate filed umber of pages atta		Yes[X] No[]	 			
(Notary Public Signa	ature)								

## **ASSETS**

			Current Year		Prior Year	
		1	2	3	4	
		Assets	Nonadmitted Assets	Net Admitted Assets	Net Admitted Assets	
1.	Bonds					
2.	Stocks:					
	2.1 Preferred stocks					
	2.2 Common stocks					
3.	Mortgage loans on real estate:					
	3.1 First liens					
	3.2 Other than first liens					
4.	Real estate (Schedule A):		0.47.0.40		.==	
	4.1 Properties occupied by the company (less \$ encumbrances)					
	4.2 Properties held for the production of income (less \$ encumbrances)					
_	4.3 Properties held for sale (less \$ encumbrances)					
5.	Cash (\$2,686,800, Schedule E - Part 1) and short-term investments (\$2,110,410,	4 === = 4.0		4 === = 44		
	Schedule DA - Part 2)					
6.	Other long-term invested assets					
7.	Receivable for securities					
8.	Aggregate write-ins for invested assets					
9.	Subtotals, cash and invested assets (Lines 1 to 8)					
10.	Accident and health premiums due and unpaid					
11.	Health care receivables					
12.	Amounts recoverable from reinsurers					
13.	Net adjustment in assets and liabilities due to foreign exchange rates					
14.	Investment income due and accrued					
15.	Amounts due from parent, subsidiaries and affiliates					
16.	Amounts receivable relating to uninsured accident and health plans					
17.	Furniture and equipment				· ·	
18.	Amounts due from agents					
19.	Federal and foreign income tax recoverable and interest thereon (including \$45,691		45.004	40= =00		
	net deferred tax asset)					
20.	Electronic data processing equipment and software				· ·	
21.	Other nonadmitted assets					
22.	Aggregate write-ins for other than invested assets					
23.	Total assets (Lines 9 plus 10 through 22)	6,745,572	303,236	6,442,336	9,138,391	
	LS OF WRITE-INS				44704	
0801.	Inventories (Urgent Care)				14,791	
0802.						
0803	Cummany of ramaining write ine far Line 9 from availage nage					
0898.	Summary of remaining write-ins for Line 8 from overflow page				14.701	
0899.	TOTALS (Lines 0801 through 0803 plus 0898) (Line 8 above)			700 516	14,791	
2201.	EDP Equipment Purchased 12/01 but not installed	·		792,516		
2202						
2203	Cummons of remaining units inc fact line 00 from a small and a second					
2298.	Summary of remaining write-ins for Line 22 from overflow page			700 510		
2299.	TOTALS (Lines 2201 through 2203 plus 2298) (Line 22 above)	/92,516		792,516		

<sup>2299.</sup> TOTALS (Lines 2201 through 2203 plus 2298) (Line 22 above) ..... (a) \$...... health care delivery assets included in Line 4.1, Column 3.

## LIABILITIES, CAPITAL AND SURPLUS

l			Current Year		Prior Year
		1	2	3	4
		Covered	Uncovered	Total	Total
1.	Claims unpaid (less \$ reinsurance ceded)	1,876,213		1,876,213	4,262,626
2.	Accrued medical incentive pool and bonus payments	616,309		616,309	402,997
3.	Unpaid claims adjustment expenses				
4.	Aggregate policy reserves				
5.	Aggregate claim reserves			I .	
6.	Premiums received in advance				
7.	General expenses due or accrued	307,857		307,857	391,992
8.	Federal and foreign income tax payable and interest thereon (including \$ on				
l	realized capital gains (losses)) (including \$net deferred tax liability)				
9.	Amounts withheld or retained for account of others				
10.	Borrowed money (including \$ current) and interest thereon \$				
	(including\$current)				
11.	Amounts due to parent, subsidiaries and affiliates				
12.	Payable to securities			I .	
13.	Funds held under reinsurance treaties with (\$ authorized reinsurers and				
l	\$ unauthorized reinsurers				
14.	Reinsurance in unauthorized companies				
15.	Net adjustments in assets and liabilities due to foreign exchange rates			I .	
16.	Liability for amounts held under uninsured accident and health plans				
17.	Aggregate write-ins for other liabilities (including \$164,820 current)				
18.	Total liabilities (Lines 1 to 17)				
19.	Common capital stock				
20.	Preferred capital stock				
21.	Gross paid in and contributed surplus				
22.	Surplus notes				
23.	Aggregate write-ins for other surplus funds			I .	
24.	Unassigned funds (surplus)				
25.	Less treasury stock, at cost:	XXX	xxx		
	25.1shares common (value included in Line 19 \$)	XXX	x x x		
	25.2shares preferred (value included in Line 20 \$)				
26.	Total capital and surplus (Lines 19 to 24 minus 25)				
27.	Total liabilities, capital and surplus (Lines 18 and 26)	X X X	X X X	6,442,336	9,138,391
DETAI	LS OF WRITE-INS	1111		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,
1701.	Equipment Loan Payable	551.400		551.400	
1702	T. L	1			
1703					
1798.	Summary of remaining write-ins for Line 17 from overflow page				
1799.	TOTALS (Lines 1701 through 1703 plus 1798) (Line 17 above)			551,400	
2301	,	X X X	X X X		
2302		X X X	X X X		
2303		X X X	X X X		
2398.	Summary of remaining write-ins for Line 23 from overflow page		X X X		
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)		X X X		

## STATEMENT OF REVENUE AND EXPENSES

		Curren		Prior Year
		1	2	3
		Uncovered	Total	Total
1.	Member Months			
2.	Net premium income	X X X	698,373	21,998,435
3.	Change in unearned premium reserves and reserve for rate credits	X X X		
4.	Fee-for-service (net of \$ medical expenses)	X X X		
5.	Risk revenue	x x x		
6.	Aggregate Write-Ins for Other health care related revenues	x x x	14,290,324	12,769,443
7.	TOTAL REVENUES (Lines 2 to 6)	X X X	14,988,697	34,767,878
Medica	al and Hospital:			
8.	Hospital/medical benefits		2,957,350	14,459,834
9.	Other Professional Services		2,803,196	2,468,497
10.	Outside Referrals			
11.	Emergency Room and Out-of-Area			
12.	Aggregate Write-Ins for Other Medical and Hospital		5,352,394	11,273,448
13.	Incentive Pool and Withhold Adjustments		213,312	383,971
14.	Subtotal (Lines 8 to 13)		11,326,252	28,585,750
LESS:	` '		, ,	, ,
15.	Net Reinsurance Recoveries			
16.	Total medical and Hospital (Lines 14 minus 15)			
17.	Claims adjustment expenses			
18.	General administrative expenses			
19.	Increase in reserves for accident and health contracts		, ,	
20.	Total underwriting deductions (Lines 16 through 19)			
21.	Net underwriting gain or (Loss) (Lines 7 minus 20)	XXX	(1.346.446)	454,656
22.	Net investment income earned			
23.	Net realized capital gains or (Losses)			
24.	Net investment gains or (Losses) (Lines 22 plus 23)		208.272	360.331
25.	Net gain or (Loss) from agents' or premium balances charged off [(amount recovered \$)			,
	(amount charged off \$)			
26.	Aggregate write-ins for other income or expenses			
27.	Net income or (Loss) before federal income taxes (Lines 21 plus 24 plus 25 plus 26)			
28.	Federal and foreign income taxes incurred			
29.	Net income (Loss) (Lines 27 minus 28)			
	LS OF WRITE-INS			
0601.	Other Revenue	XXX	170.972	1.267.105
0603				
0698.	Summary of remaining write-ins for Line 6 from overflow page			
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)			12,769,443
1201.	Pharmacy			5,288,131
1202.	Transportation			698,981
1203.	Reinsurance Expense			229,056
1298.	Summary of remaining write-ins for Line 12 from overflow page			5,057,280
1299.	TOTALS (Lines 1201 through 1203 plus 1298) (Line 12 above)			11,273,448
2601	TOTALO (Lines 1201 tinough 1200 pius 1200) (Line 12 above)			
2602				
2603				
2698.	Summary of remaining write-ins for Line 26 from overflow page			
2699.	TOTALS (Lines 2601 through 2603 plus 2698) (Line 26 above)			
2033.	10 meo (Emeo 2001 unough 2000 pius 2000) (Eme 20 above)			

## **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1	2
		Current Year	Prior Year
	CAPITAL & SURPLUS ACCOUNT		
30.	Capital and surplus prior reporting year	4,080,776	3,533,784
GAINS	AND LOSSES TO CAPITAL & SURPLUS		
31.	Net income or (Loss) from Line 29	(759,174)	522,207
32.	Change in valuation basis of aggregate policy and claim reserves		
33.	Net unrealized capital gains and losses		
34.	Change in net unrealized foreign exchange capital gain or (Loss)		
35.	Change in net deferred income tax		24,786
36.	Change in nonadmitted assets	(231,045)	
37.	Change in unauthorized reinsurance		
38.	Change in treasury stock		
39.	Change in surplus notes		
40.	Cumulative effect of changes in accounting principles		
41.	Capital Changes:		
	41.1 Paid in		
	41.2 Transferred from surplus (Stock Dividend)		
	41.3 Transferred to surplus		
42.	Surplus adjustments:		
	42.1 Paid in		
	42.2 Transferred to capital (Stock Dividend)		
	42.3 Transferred from capital		
43.	Dividends to stockholders		
44.	Aggregate write-ins for gains or (Losses) in surplus		(1)
45.	Net change in capital and surplus (Lines 31 to 44)	(990,219)	546,992
46.	Capital and surplus end of reporting year (Line 30 plus 45)	3,090,557	4,080,776
DETAI	LS OF WRITE-INS		
4401.	Miscellaneous		(1)
4402			
4403			
4498.	Summary of remaining write-ins for Line 44 from overflow page		
4499.	TOTALS (Lines 4401 through 4403 plus 4498) (Line 44 above)		(1)

## **CASH FLOW**

		1	2
		Current Year	Prior Year
	Cash from Operations		
1.	Premiums and revenues collected net of reinsurance	15,690,204	34,037,917
2.	Claims and claims adjustment expenses		
3.	General administrative expenses paid		
4.	Other underwriting income (expenses)		
5.	Cash from underwriting (Line 1 minus Line 2 minus Line 3 plus Line 4)	(2 842 766)	(2 705 859)
6.	Net investment income		
7.	Other income (expenses)		
8.	Federal and foreign income taxes (paid) recovered		
9.	Net cash from operations (Line 5 to 8)		
9.	Cash from Investments	(2,093,904)	(2,000,303)
10			
10.	Proceeds from investments sold, matured or repaid:		
	10.1 Bonds		
	10.2 Stocks		
	10.3 Mortgage loans		
	10.4 Real estate		
	10.5 Other invested assets		
	10.6 Net gains or (losses) on cash and short-term investments		
	10.7 Miscellaneous proceeds		
	10.8 TOTAL investment proceeds (Lines 10.1 to 10.7)		
11.	Cost of investments acquired (long-term only):		
	11.1 Bonds		
	11.2 Stocks		
	11.3 Mortgage loans		
	11.4 Real estate		
	11.5 Other invested assets		
	11.6 Miscellaneous applications		
	11.7 TOTAL investments acquired (Lines 11.1 to 11.6)		
12.	Net cash from investments (Line 10.8 minus Line 11.7)		
'-'	Cash from Financing and Miscellaneous Sources		
13.	Cash provided:		
10.	13.1 Surplus notes, capital and surplus paid in		
	13.2 Net transfers from affiliates		
	13.3 Borrowed funds received		
	13.4 Other cash provided		
١	13.5 TOTAL (Lines 13.1 to 13.4)	566,191	
14.	Cash applied:		
	14.1 Dividends to stockholder paid		
	14.2 Net transfers to affiliates		40,000
	14.3 Borrowed funds repaid		
	14.4 Other applications	673,317	102,822
	14.5 TOTAL (Lines 14.1 to 14.4)	754,624	142,822
15.	Net cash from financing and miscellaneous sources (Line 13.5 minus Line 14.5)	(188,433)	(142,822)
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
16.	Net change in cash and short-term investments (Line 9 plus Line 12 plus Line 15)	(2,882,337)	(2,951,405)
17.	Cash and short-term investments:	` ` ' ' '	
	17.1 Beginning of year	7.679.547	10.630.952
	17.2 End of year (Line 16 plus Line 17.1)		

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

(Gain and Loss Exhibit)

		1	2	3	4	5	6	7	8	9	10	11	12	13
			Comprehensive (Hospital &	Medical	Medicare	Dental	Vision	Federal Employee Health	Title XVIII-	Title XIX-	Stop	Disability	Long- term	
		Total	Medical)	Only	Supplemental	Only	Only	Benefit Plan	Medicare	Medicaid	Loss	Income	Care	Other
1.	Net premium income	698,373	698,373											
2. 3. 4.	Change in unearned premium reserves and reserve for rate credit													
5.		14,290,324								(218,000)				14,508,324
6.		14,988,697								(218,000)				14,508,324
7.	Medical/hospital benefits	2,957,350	448,300							(1,103,304)				3,612,354
8.	Other professional services	2,803,196												2,803,196
9.														
10.	Emergency Room and Out-of-Area													
11.	Aggregate write-ins for other medical and hospital													5,164,110
12.		213,312								213,312				
13.		11,326,252	636,584 .							(889,992)				11,579,660
14.														
15.		11,326,252								(889,992)				11,579,660
16.	Claims adjustment expenses	388,600	15,544 .							66,731				306,325
17.	General administrative expenses	4,620,291	,											4,354,925
18.														
19.	Total underwriting deductions (Lines 15 to 18)									(823,261)				16,240,910
20.	Net underwriting gain or (Loss) (Line 6 minus Line 19)	(1,346,446)	(219,121)							605,261				(1,732,586)
DETA	LS OF WRITE-INS													
0501.	Urban Hospital Care Plus Revenue	14,119,352												14,119,352
0502.	Other	170,972								(218,000)				388,972
0503		· · · · · · · · · · · · · · · · · · ·			l					[				l
0598.														
0599.		14,290,324								(218,000)				14,508,324
1101.		3,194,856						+		` ' '				3,006,572
	Transportation													47,533
1102.		1,889,320												1 ' 1
1103.	'					• • • • • • • • • • • • • • • • • • • •								1,889,320
1198.	, , ,	220,685												220,685
1199.	TOTAL (Lines 1101 through 1103 plus 1198) (Line 11 above)	5,352,394	188,284											5,164,110

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## UNDERWRITING AND INVESTMENT EXHIBIT PART 1 - PREMIUMS

		1	2	3	4
					Net Premium
					Income
		Direct	Reinsurance	Reinsurance	(Columns
	Line of Business	Business	Assumed	Ceded	1 + 2 - 3)
1.	Comprehensive (medical and hospital)	698,373			698,373
2.	Medicare Supplemental				
3.	Dental only				
4.	Vision only				
5.	Federal Employees Health Benefits Plan Premiums				
6.	Title XVIII - Medicare				
7.	Title XIX - Medicaid				
8.	Other				
9.	TOTALS	698,373			698,373

## **UNDERWRITING AND INVESTMENT EXHIBIT**

### PART 2 - Claims Incurred During the Year

		1	2	3	4	5	6 Federal	7	8	9
		Total	Compre- hensive (Medical & Hospital)	Medicare Supplement	Dental Only	Vision Only	Employees Health Benefits Plan Premium	Title XVIII Medicare	Title XIX Medicaid	Other
1.	Payments during the year:			Саррания	J,	,				0
	1.1 Direct	13,278,668	460,376						2,008,413	10,809,879
	1.2 Reinsurance assumed									
	1.3 Reinsurance ceded									
	1.4 Net		460,376						2,008,413	10,809,879
2.	Paid medical incentive pools and bonuses									
3.	Claim liability December 31, current year from Part 2A:									
	3.1 Direct	1,876,213	176,208							1,700,005
	3.2 Reinsurance assumed									
	3.3 Reinsurance ceded									
	3.4 Net									1,700,005
4.	Claim reserve December 31, current year from Part 2D:		ŕ							
	4.1 Direct									
	4.2 Reinsurance assumed									
	4.3 Reinsurance ceded									
	4.4 Net									
5.	Accrued medical incentive pools and bonuses, current year								616,309	
6.	Amounts recoverable from reinsurers December 31, current year								· · · · · · · · · · · · · · · · · · ·	
7.	Claim liability December 31, prior year from Part 2A:									
	7.1 Direct	4,262,626							3.111.717	1.150.909
	7.2 Reinsurance assumed								, ,	
	7.3 Reinsurance ceded									
	7.4 Net								3.111.717	1,150,909
8.	Claim reserve December 31, prior year from Part 2D:	, , , ,							,	, , , , , , , , , , , , , , , , , , , ,
_	8.1 Direct									
	8.2 Reinsurance assumed									
	8.3 Reinsurance ceded									
	8.4 Net					1				
9.	Accrued medical incentive pools and bonuses, prior year									
10.	Amounts recoverable from reinsurers December 31, prior year									
11.	Incurred benefits:									
	11.1 Direct	10.892.255	636.584						(1,103.304)	11.358.975
	11.2 Reinsurance assumed									
	11.3 Reinsurance ceded									
	11.4 Net	10.892.255	636.584							11,358,975
12.	Incurred medical incentive pools and bonuses									

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## **UNDERWRITING AND INVESTMENT EXHIBIT**

### PART 2A - Claims Liability End of Current Year

			1	2	3	4	5	6	7	8	9
								Federal			
				Compre-				Employees			
				hensive				Health	Title	Title	
				(Medical &	Medicare	Dental	Vision	Benefits Plan	XVIII	XIX	
			Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
1.	Repor	ted in Process of Adjustment:									
	1.1	Direct	867,872	134,486							733,386
	1.2	Reinsurance assumed									
	1.3	Reinsurance ceded									
	1.4	Net	867,872	134,486							733,386
2.	Incurre	ed but Unreported:									
	2.1	Direct	1,008,341	41,722							966,619
	2.2	Reinsurance assumed									
	2.3	Reinsurance ceded									
	2.4	Net									966,619
3.	Amou	nts Withheld from Paid Claims and Capitations:									
	3.1	Direct									
	3.2	Reinsurance assumed									
	3.3	Reinsurance ceded									
	3.4	Net									
4.	TOTA										
	4.1	Direct	1,876,213	176,208							1,700,005
	4.2	Reinsurance assumed									
	4.3	Reinsurance ceded									
	4.4	Net									1.700.005

## UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

				Claim Reser	ve and Claim	5	6
		Cla	ims	Liability De	cember 31		
		Paid Durin	g the Year	of Curre	ent Year		
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	Durring the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (medical and hospital)		460,376		176,208		
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only						
5.	Federal Employees Health Benefits Plan Premiums						
6.	Title XVIII - Medicare						
7.	Title XIX - Medicaid	2,008,413				2,008,413	3,111,717
8.	Other	1,654,227	9,155,652	75,000	1,625,005	1,729,227	1,150,909
9.	Subtotals	3,662,640	9,616,028	75,000	1,801,213	3,737,640	4,262,626
10.	Medical incentive pools, accrual and disbursements			616,309		616,309	402,997
11.	TOTALS	3,662,640	9,616,028	691,309	1,801,213	4,353,949	4,665,623

### **UNDERWRITING AND INVESTMENT EXHIBIT**

## PART 2C - DEVELOPMENT OF INCURRED CLAIMS (000 Omitted)

### **Hospital and Medical**

#### **Section A**

		Net Amounts Paid							
	Year in Which Losses Were Incurred	1	2	3	4	5			
	Were Incurred	1997	1998	1999	2000	2001			
1.	Prior								
2.	1997								
3.	1998	X X X							
4.	1999	X X X	X X X						
5.	2000	x x x	x x x	x x x					
6.	2001	X X X	X X X	X X X	X X X	460,376			

#### Section B

	Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
Year in Which Losses	1	2	3	4	5			
Were Incurred	1997	1998	1999	2000	2001			
. Prior								
. 1997								
l. 1998	X X X							
. 1999	x x x	x x x						
2000	x x x	x x x	x x x					
2001	x x x	x x x	x x x	x x x	656,584			

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12.1	Underwriting Invest Exh Pt 2C Sn A - Claims IncurNONE
12.1	Underwriting Invest Exh Pt 2C Sn B - Claims IncurNONE
12.2	Underwriting Invest Exh Pt 2C Sn A - Claims IncurNONE
12.2	Underwriting Invest Exh Pt 2C Sn B - Claims Incur NONE
12.3	Underwriting Invest Exh Pt 2C Sn A - Claims IncurNONE
12.3	Underwriting Invest Exh Pt 2C Sn B - Claims IncurNONE
12.4	Underwriting Invest Exh Pt 2C Sn A - Claims IncurNONE
12.4	Underwriting Invest Exh Pt 2C Sn B - Claims IncurNONE
12.5	Underwriting Invest Exh Pt 2C Sn A - Claims IncurNONE
12.5	Underwriting Invest Exh Pt 2C Sn B - Claims IncurNONE

### 12.6

### **UNDERWRITING AND INVESTMENT EXHIBIT**

## PART 2C - DEVELOPMENT OF INCURRED CLAIMS (000 Omitted)

#### Title XIX - Medicaid

#### **Section A**

		Net Amounts Paid								
	Year in Which Losses		2	3	4	5				
	Were Incurred	1997	1998	1999	2000	2001				
1.	Prior									
2.	1997									
3.	1998	X X X								
4.	1999	x x x	x x x							
5.	2000	x x x	x x x	x x x		2,008,413				
6.	2001	x x x	x x x	x x x	x x x	, , , , , , , , , , , , , , , , , , ,				

#### Section B

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	1997	1998	1999	2000	2001			
1.	Prior								
2.	1997								
3.	1998	X X X							
4.	1999	X X X	X X X						
5.	2000	x x x	x x x	x x x		2,008,413			
6.	2001	X X X	X X X	X X X	X X X				

### 12.7

### **UNDERWRITING AND INVESTMENT EXHIBIT**

## PART 2C - DEVELOPMENT OF INCURRED CLAIMS (000 Omitted)

Other

#### **Section A**

		Net Amounts Paid							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	1997	1998	1999	2000	2001			
1.	Prior								
2.	1997								
3.	1998	X X X				78,000			
4.	1999	X X X	X X X			379,000			
5.	2000	x x x	x x x	x x x		1,197,227			
6.	2001	X X X	X X X	X X X	X X X	9,155,652			

#### Section B

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	Year in Which Losses	1	2	3	4	5			
	Were Incurred	1997	1998	1999	2000	2001			
1.	Prior								
2.	1997								
3.	1998	X X X				78,000			
4.	1999	X X X	X X X			379,000			
5.	2000	X X X	X X X	X X X		1,272,227			
6.	2001	X X X	X X X	X X X	X X X	10,780,657			

### 12.8

### **UNDERWRITING AND INVESTMENT EXHIBIT**

## PART 2C - DEVELOPMENT OF INCURRED CLAIMS (000 Omitted)

#### **Grand Total**

#### **Section A**

		Net Amounts Paid								
	Year in Which Losses	1	2	3	4	5				
	Were Incurred	1997	1998	1999	2000	2001				
1.	Prior									
2.	1997									
3.	1998	X X X				78,000				
4.	1999	X X X	X X X			379,000				
5.	2000	X X X	X X X	X X X		3,205,640				
6.	2001	x x x	x x x	x x x	x x x	9,548,028				

#### Section B

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year								
	Year in Which Losses	1	2	3	4	5				
	Were Incurred	1997	1998	1999	2000	2001				
1.	Prior									
2.	1997									
3.	1998	X X X				78,000				
4.	1999	X X X	X X X			379,000				
5.	2000	X X X	X X X	X X X		3,280,640				
6.	2001	X X X	x x x	x x x	x x x	11,369,241				

## UNDERWRITING AND INVESTMENT EXHIBIT PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS

		1	2	3	4	5	6	7	8	9
			_							
			Compre-				Federal			
			hensive				Employees	Title	Title	
			(Hospital &	Medicare	Dental	Vision	Health	XVIII	XIX	
		Total	Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Other
					Р	OLICY RESERV	E			
1.	Unearned premium reserves									
2.	Additional policy reserves (a)									
3.	Reserve for future contingent benefits									
4.	Reserve for rate credits or experience rating refunds (including									
	\$##############) for investment income									l
5.	Aggregate write-ins for other policy reserves									
6.	Totals (gross)									
7.	Reinsurance ceded									
8.	Totals (Net) (Page 3, Line 4)									
0.	Totals (14ct) (1 age 0, Line 4)					CLAIM RESERVI				
9.	Present value of amounts not yet due on claims						_			
10.	Reserve for future contingent benefits									
11.	Aggregate write ine for other claim recenses	· · · · · · · · · · · · · · · · · · ·			 					
	Aggregate write-ins for other claim reserves  Totals (gross)  Reinsurance ceded									
12.	Totals (gross)		$\mathbf{N}$	$NI \vdash$						
13.	Reinsurance ceded				ı					
14.	Totals (Net) (Page 3, Line 5)	<u> </u>			,J					
	LS OF WRITE-INS				1			1		
0501										
0502										
0503										
0598.	Summary of remaining write-ins for Line 5 from overflow page									
0599.	Totals (Lines 0501 through 0503 plus 0598)(Line 5 above)									
1101										
1102										
1103		[								[
1198.	Summary of remaining write-ins for Line 11 from overflow page									[
1199.	Totals (Lines 1101 through 1103 plus 1198)(Line 11 above)									
	in the plant in th					1				

<sup>(</sup>a) Includes \$..... premium deficiency reserve.

## UNDERWRITING AND INVESTMENT EXHIBIT PART 3 - ANALYSIS OF EXPENSES

		1	2	3	4
		Claim	General		
		Adjustment	Administrative	Investment	
		Expenses	Expenses	Expenses	Total
1.	Rent (\$ for occupancy of own building)		240,000		240.000
2.	Salaries, wages and other benefits				
3.	Commissions (less \$ ceded plus \$ assumed)				
4.	Legal fees and expenses				
5.	Certifications and accreditation fees				
6.	Auditing, actuarial and other consulting services				
7.	Traveling expenses				
8.	Marketing and advertising				24,581
9.	Postage, express and telephone				
10.	Printing and office supplies				
11.	Occupancy, depreciation and amortization				
12.	Equipment				
13.	Cost or depreciation of EDP equipment and software		164 341		164 341
14.	Outsourced services including EDP, claims, and other services				
15.	Boards, bureaus and association fees				
16.	Insurance, except on real estate				
17.	Collection and bank service charges				
18.	Group service and administration fees				
19.	Reimbursements by uninsured accident and health plans				
20.	Reimbursements from fiscal intermediaries				
21.	Real estate expenses				
22.	Real estate taxes				53,103
23.	Taxes, licenses and fees:		50,100		
20.	23.1 State and local insurance taxes		70 603		79 603
	23.2 State premium taxes				
	23.3 Regulator authority licenses and fees				
	23.4 Payroll taxes				
	23.5 Other (excluding federal income and real estate taxes)				
24.	Investment expenses not included elsewhere				
25.	Aggregate write-ins for expenses				
26.	Total expenses incurred (Lines 1 to 25)	388 600	4 620 201		(a) 5,008,801
27.	Add expenses unpaid December 31, prior year				
28.	Less expenses unpaid December 31, current year				
29.	Amounts receivable relating to uninsured accident and health				
23.	plans, prior year				
30.	Amounts receivable relating to uninsured accident and health				
30.					
31.	plans, current year	388,600	1 615 016		
	LS OF WRITE-INS	300,000	4,043,010		5,033,616
2501	LO OF WINDERINO				
2502					
		[			
2503 2598.	Summary of remaining write-ins for Line 25 from overflow page				
2599.	Totals (Lines 2501 through 2503 + 2598)(Line 25 above)				

<sup>(</sup>a) Includes management fees of \$...... to affiliates and \$..... to non-affiliates.

## UNDERWRITING AND INVESTMENT EXHIBIT PART 4 - INTEREST DIVIDENDS AND REAL ESTATE INCOME

			1		Current Year		5	6
			Collected	2	3	4	Prior Year	Earned During
			During		Due	Foreign Exchange	Due and Accrued	Year (Cols.1 -
		Schedule	Year	Unearned	and Accrued (g)	Adjustment	and Unearned	2 + 3 + 4 - 5)
1.	Government bonds	D(a)						
1.1	Other bonds (unaffiliated)	D(a)						
1.2	Bonds of affiliates	D(a)						
2.1	Preferred stocks (unaffiliated)	D(b)						
2.11	Preferred stocks of affiliates							
2.2	Common stocks (unaffiliated)							
2.21	Common stocks of affiliates							
3.	Mortgage loans							
4.	Real estate	(-)						
5.1	Cash on hand and on deposit	(-)						164.392
5.2	Short-term investments		- /					43.880
6.	Other invested assets	` '						
7.	Derivative instruments							
7. 8.	Aggregate write-ins for investment income	` ' '						
9.	TOTALS							
9.	TOTALS		200,272				DEDUCTIONS	200,272
10	Total investment expenses incurred (Part 3, Lir	06 Cal 0\					DEDUCTIONS	-
10.								
11.	Interest expense						(h)	
12.	Depreciation on real estate							
13.	Aggregate write-ins for other deductions							
14.	Total deductions (Lines 10 to 13)							
15.	Net investment income earned (Line 9 minus L	ine 14)(to Pag	je 4, Line 22)					208,272
	ILS OF WRITE-INS			ı		1		
0801								
0802								
0803		.   X X X .						
0898.	Summary of remaining write-ins for Line 8							
	from overflow page	X X X .						
0899.	Totals (Lines 0801 through 0803 plus							
	0898)(Part 4, Line 8)	X X X .						
1301								
1302								
1303								
1398.	Summary of remaining write-ins for Line 13 from	n overflow pag	ge					
1399.	Totals (Lines 1301 through 1303 plus 1398)(Pa	art 4, Line 13)	-					
(a) Ir	ncludes \$ accrual of discount less \$	Sa	mortization of prem	nium. (f) Includ		rual of discount les	s \$ amor	tization of
(b) Ir	ncludes \$ accrual of discount less \$	5 a	mortization of prem	nium. premi	ium.			
(c) Ir	ncludes \$ accrual of discount less \$ ncludes \$ for corporation's occupan	own of its own	mortization of prem	iium. (a) Adm	itted items only St	ate basis of exclusion	one for cornoration	's occupancy of its
(e) Ir	ncludes \$accrual of discount less \$	S a	mortization of prem	nium. Öwn buil	dinas:		•	
(-)	,		F	(h) Inclu	des \$ int	erest on surplus no	tes and \$	. interest on
				capit	al notes.	•		

PART 4A - CAPITAL GAINS AND (LOSSES) ON INVESTMENTS

		1	2	3	4	5	6	7
							Net Gain (Loss)	
							from Change in	
			Realized				Difference	
			Foreign Exchange			Unrealized	Between Book/	Total
		Realized Profit	Profit (Loss)	Other	Increase	Foreign	Adjusted Carrying	(Sum of
		(Loss) on Sale	on Sale	Realized	(Decrease)	Exchange	and Admitted	Columns
		or Maturity	or Maturity	Adjustment	by Adjustments	Gain (Loss)	Values	1 to 6)
1.	Government bonds							
1.1	Other bonds (unaffiliated)							
1.2	Bonds of affiliates							
2.1	Preferred stocks (unaffiliated)							
2.11	Preferred stocks of affiliates							
2.2	Common stocks (unaffiliated)							
2.21	Common stocks of affiliates							
3.	Mortgage loans							
4.	Real estate				(a)			
5.1	Cash on hand and on deposit							
5.2	Short-term investments							
6.	Other invested assets							
7.	Derivative instruments							
8.	Aggregate write-ins for capital gains and (losses)		$\mathbf{N}$	$NI \vdash$				
9.	Derivative instruments							
(Distribu	ution of Line 9, Col.7)							
10.	Net realized capital gains or (losses) (Page 4, Line 23)	(Line 9, Col. 1 + 2	+ 3)					
11.	Net unrealized capital gains or (losses)							
DETAI	LS OF WRITE-INS							
0801								
0802								
0803								
0898.	Summary of remaining write-ins for Line 8 from							
3000.	overflow page							
0899.	TOTALS (Lines 0801 through 0803 plus 0898) (Part							
0033.	, , ,							
	4A, Line 8)							

## **EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS**

		1	2	3
		End	End	Changes for Year
		of	of	(Increase) or
		Current Year	Prior Year	Decrease
1.	Summary of items Page 2, Lines 10 to 16 and 19 to 20, Column 2	55,887	72,191	16,304
2.	Other Nonadmitted Assets:			
	2.1 Furniture and Equipment			
	2.2 Leasehold improvements	247,349		(247,349)
	2.3 Amounts due from agents			
3.	TOTAL (Lines 2.1 to 2.3)			
4.	Loans on company stock			
5.	Aggregate write-ins for other than invested assets			
6.	TOTAL (Line 1 plus 3 through 5)	303,236	72,191	(231,045)
DETAIL	LS OF WRITE-INS			
0501				
0502				
0503				
0598.	Summary of remaining write-ins for Line 5 from overflow page			
0599.	TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)			

## **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE**

			Tota	al Members at Er	d of		6
		1	2	3	4	5	Current Year
		Prior	First	Second	Third	Current	Member
	Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
1.	Health Maintenance Organizations			700	416	350	4,532
2.	Provider Service Organizations						
3.	Preferred Provider Organizations						
4.	Point of Service						
5.	Indemnity Only						
6.	Aggregate write-ins for other lines of business	10,191	10,026	10,326	10,416	14,945	137,257
7.	Total	10,191	10,026	11,026	10,832	15,295	141,789
DETAIL	LS OF WRITE-INS						
0601.	Urban Hospital Care Plus	10,191	10,026	10,326	10,416	14,945	137,257
0602							
0603							
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	Totals (Lines 0601 through 0603 plus 0698)(Line 6 above)	10,191	10,026	10,326	10,416	14,945	137,257

#### 1. Organization and Operation

#### Nature of activities and purpose

Ultimed HMO of Michigan, Inc. (the "Corporation") a Michigan for-profit corporation that is a wholly owned subsidiary of Advance Medical Security, Inc., is a state-licensed health maintenance organization ("HMO"), which provides for and/or arranges for the provision of comprehensive prepaid health care services to its members. The Corporation was granted its license on May 15, 1995, and commenced operations on September 1, 1995.

The primary source of revenue consists of: (1) payments received under a contract with the Michigan Department of Community Health for Medicaid eligible individuals that have selected the Corporation to provide for/or arrange comprehensive health care services and (2) a contract with Urban Hospital Care Plus, a patient care management system for Wayne County residents, which is similar in concept and health care coverage to the Medicaid program.

The Corporation contracts with physicians and physician groups for the provision of medical care and compensates them on a capitated or fee-for-service basis. A portion of the capitation payments is retained for settlement of risk-sharing agreements with each of the physicians and physician groups. The net amounts payable to medical providers under such arrangements were \$616, 309 for 2001 and \$402,997 for 2000. Additionally, the Corporation contracts with several hospitals which are compensated on a fee-for-service, per diem, discounted charge or diagnostic related grouping ("DRG") basis

#### Medicaid managed care contract

During 2000, the Corporation submitted an unsuccessful bid to the Michigan Department of management and Budget to continue as a qualified health plan in the State's Medicaid Managed Care Program. Effective September 30, 2000, the Corporation's existing contract with the State ended. In connection with the conclusion of the Medicaid contract, the Corporation transferred its Medicaid members to two other qualified health plans. Included in other revenue in 2000 is \$1,177,125 from these membership transfers. As of December 31, 2001, the Corporation has satisfied all provider claims incurred under the Medicaid contract. Inpatient and outpatient hospital expenses for 2001 include a \$1,103,304 favorable adjustment for reversal of excess Medicaid claims reserve recorded at December 31, 2000. Other revenues for 2001 include a \$218,000 write-off of estimated Medicaid reimbursements accrued at December 31, 2000, which were not realized in 2001.

#### 2. Significant Accounting Policies

#### a. Basis of presentation

These financial statements have been prepared in accordance with the requirements of the State of Michigan Insurance Code and NAIC Accounting Practices and Procedures Manual.

#### b. Cash and Cash Equivalents

All highly liquid investments with original maturities of three months or less when purchased are classified as cash equivalents for purposes of the statement of cash flows.

#### c. Property and Equipment

Fixed assets are recorded at cost. Depreciation is computed over the estimated useful lives of the assets using the straight-line method.

#### d. Accrued Medical and Hospital Expenses

The cost of health care services provided or contracted for are accrued in the period in which it is provided to a member based in part on estimates, including an accrual for costs incurred but not yet reported.

#### e. Premium Revenue Recognition

Premiums are recognized as revenue during the period in which the Corporation is obligated to provide service to members.

#### f. Trust Accounts

#### State of Michigan

As a condition of licensure with the State of Michigan, the Corporation has entered into a trust indenture agreement with the Insurance Commissioner of the State of Michigan to maintain restricted funds for the sole benefit of the Corporation's members in the case of insolvency.

These funds, which can be used only at the direction of the Insurance Commissioner in accordance with statutory provisions, are invested with Comerica Bank's Trust Department. Interest earned on these funds accrue to, and can be utilized by, the Corporation. As of December 31, 2001 and 2000, the Corporation had reached the required balance of \$500,000.

#### **County Care Trust**

As a part of a provider contract with Urban Hospital Care Plus, the Corporation has entered into a trust indenture agreement to maintain restricted funds for the sole benefit of the Corporation's Plus Care members in case of insolvency.

Under this agreement, 7-1/2% of the premium revenue received for County Care members is deposited into a trust account. Under the contract, the Corporation must fund this trust account until the balance reaches an amount equal to the average monthly fees (approximately \$1,200,000) as defined in the provider contract. The balance in the trust account at December 31, 2001 and 2000 was \$1,220,628 and \$1,152,386, respectively.

#### g. Investments

Investments consist of certificates of deposit, recorded at market value, with a term of one year.

#### 2. Summary of Significant Accounting Policies (continued)

#### h. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

#### i. Concentration of risk

Financial instruments, which potentially subject the Corporation to concentrations of credit risk, consist principally of cash and cash equivalents.

The Corporation's cash and cash equivalents are located in various institutions. The amounts on deposit in each of two financial institutions exceed the \$100,000 federally insured limit.

At December 31, 2001 and 2000, approximately 97% and 100%, respectively, of the Corporations members were Plus Care members.

#### j. Reinsurance agreement

The Corporation has a reinsurance agreement to protect against catastrophic losses in excess of \$50,000 per occurrence and \$2,000,000 lifetime per member.

#### k. Income tax

Deferred income taxes present the estimated future tax effects of temporary differences between the basis of assets and liabilities for financial reporting purposes and such amounts as measured by tax laws and regulations.

#### 3. Related Parties

In 2001, the Corporation entered into an agreement with Ulticare, a related party, to provide telephone, information services and administrative services. Total fees earned for 2001 were \$300,000.

The Corporation is a tenant in a building owned by Community Health Providers, Inc., d/b/a United Community Hospital ("UCH"), a not-for-profit organization. The Chairman of the Board of UCH is the majority shareholder of the Corporation, as well as the principal shareholder of UCH. Rent expense was \$372,000 for 2001 and 2000. Advances made by the Corporation to UCH through December 31, 2000 totaling \$218,693 were repaid by UCH in 2001. The Corporation also has a capitated payment arrangement for some of its members whereby UCH provides medical services. For the year ended December 31, 2001 and 2000, these payments were as follows:

2001

2000			
Capitation paid to UCH			
Average monthly membership assigned to UCH	1,790	1,496	
Total capitation paid to UCH	\$ 268,531	\$ 269,235	
Average capitation payment for each monthly participant	\$ 15	\$ 15	
4. Income Taxes			

The Corporation is a Michigan-for-profit corporation, and as such is liable for federal and state income taxes. Income tax expense (benefit) as shown in the Statement of Revenues and Expenses is comprised of the following:

	2001	2000
Currently payable (receivable) Deferred	\$(407,000) \$\frac{28,0}{28}	\$ 267,994 \$ 24,786
	\$(379,000)	\$ 292,780
Deferred tax assets, loss discounting Deferred tax assets, depreciation	\$ 23,894 21,797	\$ 46,784 25,407
Net deferred tax asset	\$ 45,691	\$ 72,191

#### 5. Information Concerning Parent, Subsidiaries and Affiliates

This information is provided in note 3, Related Parties.

#### 5. Retirement Plans, Deferred Compensation and Other Post-retirement Benefit Plans

This note is not applicable to the Corporation.

#### 5. Dividend Restrictions

The Corporation, under terms of its Certificate of Authority as a health maintenance organization ("HMO"), requires approval from the State of Michigan Department of Consumer and Industry Services, Office of Financial and Insurance Services before declaring and/or paying dividends.

#### 5. Commitments and Contingencies

The liability for unpaid claims represents the Corporation's estimate of the total remaining liability for reported and claims as determined by an independent actuary. The method of making such estimates and for establishing the resultant reserves is continually reviewed and updated, and any adjustments resulting there from are reflected in expense currently. Although management believes that the provision for unpaid claims is adequate, no assurance can be given that the ultimate settlement of these liabilities may not be greater or less than such estimates. The following table summarizes the activity in the liability for unpaid claims.

	2001	2000
Balance, January 1	\$ 4,262,626	\$ 6,594,604
Incurred related to		
Current year	11,417,241	27,129,070
Prior year	(524,986)	908,484
Total incurred	15,154,881	34,632,158
Paid related to		
Current year	9,616,028	23,116,444
Prior year	_3,662,640	7,253,088
Total paid	13,278,668	30,369,532
Balance, December 31	<u>\$1,876,213</u>	\$ 4,262,626

#### 5. Uncollectible Reinsurance

This note is not applicable to the Corporation.

#### 5. Contingent Liabilities

This note is not applicable to the Corporation.

#### 5. Commutation of Reinsurance

This note is not applicable to the Corporation.

#### 5. Loans Payable

On January 14, 2002, the Corporation obtained financing in the amount of \$650,000 for computer equipment and software acquired in connection with its new information system implementation project. The financing has an interest rate of 7.69% and principal and interest payments in the amount of \$18,675 over 36 months, with a \$65,000 balloon payment at maturity. Proceeds from this equipment loan were used to refinance outstanding accounts payable on this equipment as of December 31, 2001 in the amount of \$551,400. Accordingly, this refinanced obligation is reflected as an equipment loan as of December 31, 2001. Current maturities on this obligation are \$164,820 at December 31, 2001.

#### 5. Leases

This note is not applicable to the Corporation.

#### 5. Gain or Loss to the HMO from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

This note is not applicable to the Corporation.

#### 5. Events Subsequent

This note is not applicable to the Corporation.

#### 5. Other Items

#### **Stipulation and Order Agreement**

On October 17, 1996, Ultimed HMO of Michigan, Inc. entered into a stipulation and order agreement with the State of Michigan Department of Community Health, Community Public Health Agency and the Department of Consumer and Industry Services Insurance Bureau. The Corporation is required among other things to obtain commissioner approval on certain related party transactions that exceed 3% of admitted assets of the Corporation. The order was subsequently lifted in November 2000.

#### 16. Other Items

#### **Property and Equipment**

Property and equipment are recorded at cost and consist of the following:

	2001	2000
Computer equipment	\$ 425,599	\$ 370,488
Computer software	431,698	425,841
Office equipment	38,904	29,856
Leasehold improvements	335,928	335,928
Urgent care leasehold improvements	13,027	13,027
Total	1,245,156	1,175,140
Less – accumulated depreciation	(883,411)	(694,196)
	\$ 361,745	\$ 480,944

At December 31, 2001, the Corporation also has \$794,516 of computer equipment and software acquired in connection with a new information system implementation. The projected start-up date for the new system is July 1, 2002.

# ANNUAL STATEMENT FOR THE YEAR 2001 OF THE Ultimed HMO of Michigan, Inc. SUMMARY INVESTMENT SCHEDULE

			Gr Investmer	oss nt Holdings	in the Annua	ts as Reported
		Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage
1.	Bond	s:				
	1.1	U.S. treasury securities				
	1.2	U.S. government agency and corporate obligations (excluding mortgage-backed securities):				
		1.21 Issued by U.S. government agencies				
		1.22 Issued by U.S. government agencies				
	1.3	Foreign government (including Canada, excluding mortgage-backed				
		securities)				
	1.4	Securities issued by states, territories, and possessions and political subdivisions in the U.S.:				
		1.41 States, territories and possessions general obligations				
		1.42 Political subdivisions of states, territories and possessions and political				
		subdivisions general obligations				
		1.43 Revenue and assessment obligations				
		1.44 Industrial development and similar obligations				
	1.5	Mortgage-backed securities (includes residential and commercial MBS):				
		1.51 Pass-through securities:				
		1.511 Guaranteed by GNMA				
		1.512 Issued by FNMA and FHLMC				
		1.513 Privately issued				
		1.52 CMOs and REMICs:				
		1.521 Issued by FNMA and FHLMC				
		1.522 Privately issued and collateralized by MBS issued or				
		guaranteed by GNMA,FNMA, or FHLMC				
		1.523 All other privately issued				
2.	Other	debt and other fixed income securities (excluding short term):				
	2.1	Unaffiliated domestic securities (includes credit tenant loans rated by the SVO)				
	2.2	Unaffiliated foreign securities				
	2.3	Affiliated securities				
3.	Equity	y interests:				
	3.1	Investments in mutual funds				
	3.2	Preferred stocks:				
		3.21 Affiliated				
		3.22 Unaffiliated				
	3.3	Publicly traded equity securities (excluding preferred stocks):				
		3.31 Affiliated				
		3.32 Unaffiliated				
	3.4	Other equity securities:				
		3.41 Affiliated				
		3.42 Unaffiliated				
	3.5	Other equity interests including tangible personal property under lease:				
		3.51 Affiliated				
		3.52 Unaffiliated				
4.		gage loans:				
	4.1	Construction and land development				
	4.2	Agricultural				
	4.3	Single family residential properties				
	4.4	Multifamily residential properties				
_	4.5	Commercial loans				
5.		estate investments:			5 400	
	5.1	Property occupied by company			5,490	0.112 
	5.2	Property held for production of income (includes \$ of property acquired in satisfaction of debt)				
	5.3	Property held for sale (\$ including property acquired in satisfaction of debt)				
6.	Policy	y loans				
7.	Recei	ivables for securities				
8.	Cash	and short-term investments			4,797,210	99.886
9.	Other	invested assets				
10.	Total	invested assets			4,802,700	100.000

## **GENERAL INTERROGATORIES**

## PART 1 - COMMON INTERROGATORIES GENERAL

<ul> <li>1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?</li> <li>1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principle insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding</li> </ul>					
1.3	Company System Regulatory Act and model regulations pert requirements substantially similar to those required by such State Regulating?	taining thereto, or is the	reporting entity subject to standards and o	lisclosure	Yes[X] No[] N/A[] Michigan
2.2	Has any change been made during the year of this statemen reporting entity? If yes, date of change: If not previously filed, furnish herewith a certified copy of the i			ment of the	Yes[] No[X]
3.1 3.2 3.3	State as of what date the latest financial examination of the r State as of what date that the latest financial examination rep date should be the date of the examined balance sheet and in State as of what date the latest financial examination report is reporting entity. This is the release date or completion date of By what department or departments? Michigan Office of Financial and Insurance Services	reporting entity was mad port became available fr not the date the report w became available to oth	le or is being made. om either the state of domicile or the repo vas completed or released. er states or the public from either the state	of domicile or the	12/31/1997 12/31/1997 05/13/1999
	During the period covered by this statement, did any agent, be combination thereof under common control (other than salari substantial part (more than 20 percent of any major line of be 4.11 sales of new business? 4.12 renewals? During the period covered by this statement, did any sales/se receive credit or commissions for or control a substantial part of:	ied employees of the repusiness measured on directly described by the repusing the revice organization owners.	porting entity) receive credit or commission rect premiums) of:  ed in whole or in part by the reporting entity	ns for or control a	Yes[ ] No[X] Yes[ ] No[X]
	4.21 sales of new business? 4.22 renewals?				Yes[ ] No[X] Yes[ ] No[X]
5.1 5.2	Has the reporting entity been a party to a merger or consolid If yes, provide the name of the entity, NAIC company code, a ceased to exist as a result of the merger or consolidation.	ation during the period of and state of domicile (us	covered by this statement? e two letter state abbreviation) for any ent	ity that has	Yes[] No[X]
	1		2	3	1
	Name of Entity		=		
	Has the reporting entity had any Certificates of Authority, lice revoked by any governmental entity during the reporting peri- clause is part of the agreement) If yes, give full information:	enses or registrations (in	cluding corporate registration, if applicable	e) suspended or	Yes[] No[X]
7.1 7.2	Does any foreign (non-United States) person or entity directly lifyes, 7.21 State the percentage of foreign control 7.22 State the nationality(s) of the foreign person(s); or if the identify the type of entity(s) (e.g., individual, corporation	entity is a mutual or rec	iprocal, the nationality of its manager or a	torney-in-fact and	Yes[] No[X]
	1	, government, manager	2		

1	2
Nationality	Type of Entity

#### **GENERAL INTERROGATORIES (continued)**

- What interest, direct or indirect, has this reporting entity in the capital stock of any other insurance company?
- What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? PriceWaterhouseCoopers LLP, 400 Renaissance Center, Detroit MI 48243-1507
- What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with a(n) actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?

  PriceWaterhouseCoopers LLP, One North Wacker, Chicago, IL 60606, actuary/consultant
- 11. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?

Yes[] No[X]

- FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITES ONLY:
- 12.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

  12.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?
- 12.3 Have there been any changes made to any of the trust indentures during the year?
  12.4 If answer to (12.3) is yes, has the domiciliary or entry state approved the changes?
- 13. Have the instructions for completing the blank required by this department been followed in every detail?

Yes[ ] No[X] Yes[ ] No[X] Yes[ ] No[X] N/A[ ]

Yes[X] No[]

#### **BOARD OF DIRECTORS**

- 14. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committees thereof?
  - Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?
- Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?
- Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees which is in or is likely to conflict with the official duties of such person?

Yes[X] No[]

Yes[X] No[]

Yes[X] No[]

Yes[X] No[]

#### **FINANCIAL**

- 18.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):
  - 18.11 To directors or other officers 18.12 To stockholders not officers
- 18.13 Trustees, supreme or grand (Fraternal only)18.2 Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):
  - 18.21 To directors or other officers 18.22 To stockholders not officers

  - 18.23 Trustees, supreme or grand (Fraternal only)
- 19.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?
  If yes, state the amount thereof at December 31 of the current year:
- - 19.21 Rented from others
  - 19.22 Borrowed from others 19.23 Leased from others
- Disclose in Notes to Financial the nature of each obligation.
- 20.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?
- 20.2 If answer is yes:
  - 20.21 Amount paid as losses or risk adjustment
  - 20.22 Amount paid as expenses 20.23 Other amounts paid

Ye	s[]	No[X]

\$

Yes[] No[X]

## **GENERAL INTERROGATORIES (continued)**

#### INVESTMENT

21.1 List the following capital stock information for the reporting entity:

Γ		1	2	3	4	5	6
		Number of	Number of	Par Value	Redemption Price	Is Dividend	Are Dividends
	Class	Shares Authorized	Shares Outstanding	Per Share	If Callable	Rate Limited?	Cumulative?
Г	1. Preferred					Yes[] No[X]	Yes[] No[X]
1	2. Common	50,000.000	50,000.000	28.000	X X X	X X X	X X X

22.1 Were all the stocks, bonds and other securities owned December 31 current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date, except as shown by Schedule E - Part 2 - Special Deposits?
 22.2 If no, give full and complete information, relating thereto:

Yes[X] No[]

23.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, except as shown on Schedule E - Part 2 - Special Deposits, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 23.2)

Yes[] No[X]

If yes, state the amount thereof at December 31 of the current year: 23.21 Loaned to others

23.22 Subject to repurchase agreements
23.23 Subject to reverse repurchase agreements
23.24 Subject to dollar repurchase agreements

23.25 Subject to dollar repurchase agreements
23.26 Pledged as collateral
23.27 Placed under option agreements
23.28 Letter stock or securities restricted as to sale

23.29 Other

23.3 For each category above, if any of these assets are held by other, identify by whom held:

23.31 23.32 23.33 23.34 23.35 23.36 23.37

23.38 23.39

For categories (23.21) and (23.23) above, and for any securities that were made available for use by another person during the period covered by this statement, attach a schedule as shown in the instructions to the annual statement. 23.4 For category (23.28) provide the following:

1	2	3
Nature of Restriction	Description	Amount

24.1 Does the reporting entity have any hedging transactions reported on Schedule DB?24.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state?

If no, attach a description with this statement.

Yes[] No[X] Yes[] No[] N/A[X]

25.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

25.2 If yes, state the amount thereof at December 31 of the current year

Yes[] No[X]

30.1 Has any direct new business been solicited or written in any state where the reporting entity was not licensed? 30.2 If yes, explain:

## GENERAL INTERROGATORIES (continued) OTHER

26.1 26.2	List the name of the organiza	e Associations, Service Organizations and Statistical or Rating tion and the amount paid if any such payment represented 25% zations and Statistical or Rating Bureaus during the period cove	or more of the total payments	to Trade	\$
		1	2		
		Name	Amount Paid		
27.1 27.2	Amount of payments for lega List the name of the firm and the period covered by this sta	the amount paid if any such payment represented 25% or more	of the total payments for legal	expenses during	\$344,672
		1		2	
		Name		Amount Paid	
	Tillma	n & Tillman, P.C.		285,505	
	List the name of the firm and	ditures in connection with matters before legislative bodies, offithe amount paid if any such payment represented 25% or more bodies, officers or department of government during the period	of the total payment expenditu		\$
		1		2	
		Name		Amount Paid	
29. \	 What officials or heads of depa Michael O. Martin, CEO	artments of the reporting entity supervised the making of this rep	oort?		

Yes[] No[X]

## GENERAL INTERROGATORIES (continued) PART 2 - HEALTH INTERROGATORIES

		PART 2 - HEALTH INTERROGATORIES	
.1	Does the reporting entity have any direct Medicare	Supplement Insurance in force?	Yes[] No[X]
.2 .3	If yes, indicate premium earned on U.S. business of What portion if Item (1.2) is not reported on the Med 1.31 Reason for excluding:	nly: dicare Supplement Insurance Experience Exhibit?	\$ \$
.5	Indicate amount of premium earned attributable to Indicate total incurred claims on all Medicare Suppl Individual policies - Most current three years:	Canadian and/or Other Alien not included in Item (1.2) above. ement insurance.	\$ \$
	1.61 Total premium earned     1.62 Total incurred claims     1.63 Number of covered lives		\$ \$ \$.
	All years prior to most current three years: 1.64 Total premium earned 1.65 Total incurred claims 1.66 Number of covered lives		\$ \$ \$
.7	Group policies - Most current three years: 1.71 Total premium earned 1.72 Total incurred claims 1.73 Number of covered lives		\$ \$ \$.
	All years prior to most current three years: 1.74 Total premium earned 1.75 Total incurred claims		\$ \$
	1.76 Number of covered lives		\$
	Has the reporting entity received any endowment o when, as and if the earnings of the reporting entity of the second entity of the reporting entity of	r gift from contracting hospitals, physicians, dentists, or others that permits?	is agreed will be returned Yes[ ] No[X]
3.1	Have copies of all agreements stating the period ar been filed with the appropriate regulatory agency?	nd nature of hospitals', physicians', and dentists' care offered to sub	oscribers and departments Yes[X] No[]
3.2	If not previously filed furnish herewith a copy(ies) of	f such agreement(s). Do these agreements include additional bene	fits offered? Yes[] No[X]
1.2	Does the reporting entity have stop-loss reinsurance If no, explain:  Maximum retained risk (see instructions):	e?	Yes[X] No[ ]
	<ul><li>4.31 Comprehensive Medical</li><li>4.32 Medical Only</li><li>4.33 Medicare Supplement</li></ul>		\$ 50,000 \$
	<ul><li>4.34 Dental</li><li>4.35 Other Limited Benefit Plan</li><li>4.36 Other</li></ul>		9. 8.
5.	hold harmless provisions, conversion privileges with agreements:	ay have to protect subscribers and their dependents against the ris n other carriers, agreements with providers to continue rendering so HMO has cash reserves equivalent to heath care premiums.	k of insolvency including ervices, and any other
3 1	Does the reporting entity set up its claim liability for	·	Yes[X] No[]
5.2	If no, give details:	provider contract on a contract data state.	100[1] 110[1]
7.	Provide the following information regarding participe 7.1 Number of providers at start of reporting year 7.2 Number of providers at end of reporting year	ating providers:	1115 700
3.1	Does the reporting entity have business subject to place of the subject to place of the subject to premium earned:	oremium rate guarantees?	Yes[ ] No[X]
,. <u> </u>	8.21 Business with rate guarantees between 15-36 8.22 Business with rate guarantees over 36 month	6 months s	0
).1 ).2	Does the reporting entity have Bonus/Withhold Arra If yes: 9.21 Maximum amount payable bonuses	angements in its provider contracts?	Yes[] No[X]
	9.22 Amount actually paid for year bonuses 9.23 Maximum amount payable withholds 9.24 Amount actually paid for year withholds		\$ \$ 616,309 \$
0.	List service areas in which reporting entity is licens	sed to operate:	
		1	
		Name of Service Area	

## **FIVE-YEAR HISTORICAL DATA**

		1 1	2	3	4	5
		2001	2000	1999	1998	1997
BALA	NCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 23)	6,442,336	9,138,391	11,439,805	7,270,940	6,903,686
2.	Total liabilities (Page 3, Line 18)					
3.	Statutory surplus					
4.	Total capital and surplus (Page 3, Line 26)	3,090,557	4,080,776	3,533,784	2,626,935	2,152,731
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 7)	14,988,697	34,767,878	40,203,199	40,979,914	37,005,034
6.	Total medical and hospital expenses (Line 14)	11,326,252	28,585,750	32,845,434	34,958,351	29,036,065
7.	Total administrative expenses (Line 18)	4,620,291	5,727,472	5,932,778	5,330,256	5,696,606
8.	Net underwriting gain (loss) Line 21)	(1,346,446)	454,656			
9.	Net investment gain (loss) Line 24)	208,272	360,331			
10.	Total other income (Lines 25 plus 26)					
11.	Net income or (loss) Line 27)	(1,138,174)	814,987	1,424,987	691,301	2,272,363
RISK-	-BASED CAPITAL ANALYSIS					
12.	Total adjusted capital	3,090,557	4,080,776	3,533,784	2,626,935	X X X
13.	Authorized control level risk-based capital	211,794	1,094,662	1,347,087	1,118,953	X X X
ENRO	DLLMENT (Exhibit 2)					
14.	Total members at end of period (Column 5, Line 7)	15,295	10,191	25,211	27,972	28,261
15.	Total members months (Column 6, Line 7)	141,789	250,385	327,477	345,316	282,286
OPEF	RATING PERCENT (Page4)					
(Item	divided by Page 4, Line2)					
16.	Premiums earned (Line 2)	100.0	100.0	100.0	100.0	100.0
17.	Total medical and hospital (Line 14)	1,621.8	129.9	115.0	119.0	97.0
18.	Total underwriting deductions (Line 20)	2,339.0	156.0	136.0	138.0	116.0
19.	Total underwriting gain (loss) (Line 21)	(192.8)	2.1	5.0	2.0	8.0
UNPA	AID CLAIMS ANALYSIS					
(U&I I	Exhibit, 2B)					
20.	Total claims incurred for prior years (Line 11, Col. 5)	4,353,949	7,829,195	3,412,314	3,944,562	1,501,441
21.	Estimated liability of unpaid claims-prior year (Line 11, Col. 6)	4,665,623	6,920,712	4,141,531	3,720,914	1,289,736

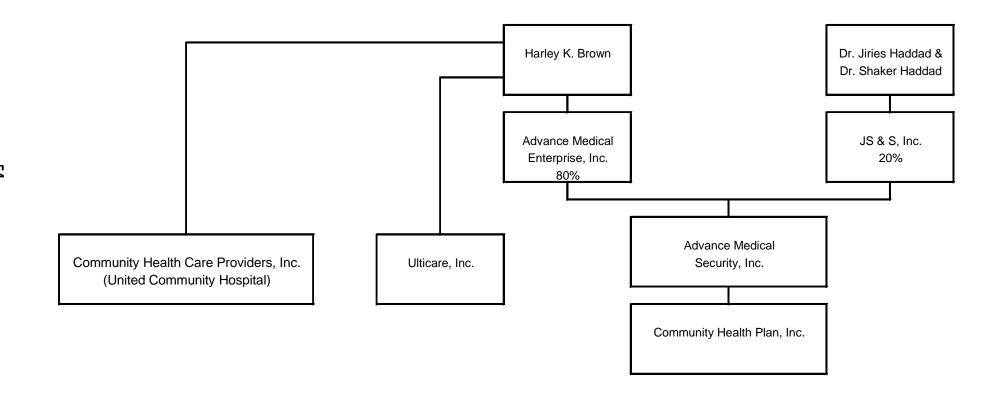
## **FIVE-YEAR HISTORICAL DATA (Continued)**

		1	2	3	4	5
		2001	2000	1999	1998	1997
INVES	TMENTS IN PARENT, SUBSIDIARIES AND AFFILLIATES					
22.	Affiliated bonds (Sch. D Summary, Line 25, Col. 1)					
23.	Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)					
24.	Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)					
25.	Affiliated short-term investments (subtotal included in Sch. DA,					
	Part 2, Col. 5, Line 11)					
26.	Affiliated mortgage loans on real estate					
27.	All other affiliated					
28.	Total of above Lines 22 to 27					

36	Schedule D - Summary by Country NONE
36	Schedule D - VerificationNONE
37	Schedule D Part 1A Sn 1 - #1NONE
38	Schedule D Part 1A Sn 1 - #2NONE
39	Schedule D Part 1A Sn 1 - #3NONE
40	Schedule D Part 1A Sn 2 - #1NONE
41	Schedule D Part 1A Sn 2 - #2 NONE
42	Schedule D Part 1A Sn 2 - #3 NONE

# SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

## ULTIMED HMO OF MICHIGAN SCHEDULE OF AFFILIATES



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# ANNUAL STATEMENT FOR THE YEAR 2001 OF THE Ultimed HMO of Michigan, Inc. SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

		Allocateu	Allocated by States and Territories					
			1 2		Direct Business Only			
			Guaranty	Is Insurer	3	4	5	6
			Fund	Licensed				Federal Employees
			(Yes or	(Yes or		Medicare	Medicaid	Health Benefits
		State, Etc.	No)	No)	Premiums	Title XVIII	Title XIX	Program Premiums
1.	Alabama	AL	No	No				
2.	Alaska	AK	No	No				
3.	Arizona	AZ	No	No				
4.	Arkansas	AR	No	No				
5.	California	CA	No	No				
6.	Colorado	CO	-	No				
7.	Connecticut	CT		No				
7. 8.	Delaware	DE	No	No				
		==	1	-				
9.	District of Columbia	DC	-	_				
10.	Florida	FL	1	No				
11.	Georgia	GA	1	No				
12.	Hawaii	HI	No	No				
13.	ldaho	ID	No	No				
14.	Illinois	L	No	No				
15.	Indiana	IN	No	No				
16.	lowa	IA	No	No				
17.	Kansas	KS	-	No				
18.	Kentucky	KY	-	No				
	•			No				
19.	Louisiana	LA		_				
20.	Maine	ME	1	No				
21.	Maryland	MD		No				
22.	Massachusetts	MA	No	No				
23.	Michigan	MI	No	Yes	698,373			
24.	Minnesota	MN	No	No				
25.	Mississippi	MS	No	No				
26.	Missouri	MO		No				
27.	Montana	MT		No				
			1	-				
28.	Nebraska	NE	1	-				
29.	Nevada	NV	1	No				
30.	New Hampshire	NH	No	No				
31.	New Jersey	NJ	No	No				
32.	New Mexico	NM	No	No				
33.	New York	NY	No	No				
34.	North Carolina	NC	No	No				
35.	North Dakota	ND	No	No				
36.	Ohio	OH		No				
		OK	No	No				
37.	Oklahoma	•••	1	-				
38.	Oregon	OR	-	No				
39.	Pennsylvania	PA	No	No				
40.	Rhode Island	RI	1	No				
41.	South Carolina	SC	No	No				
42.	South Dakota	SD	No	No				
43.	Tennessee	TN	No	No				
44.	Texas	TX		No				
45.	Utah	UT	1	No				
46.	Vermont	VT		No				
47.	Virginia	VA		No				
48.	Washington	WA		No				
49.	West Virginia	WV		No				
50.	Wisconsin	WI	No	No				
51.	Wyoming	WY	No	No				
52.	American Samoa	AS	No	No				
53.	Guam	GU	1	No				
54.	Puerto Rico	PR		No				
55.	U.S. Virgin Islands	VI		No				
	•		1					
56.	Canada	CN		No				
57. 	Aggregate other alien	OT		X X X .				
58.	· · · · · · · · · · · · · · · · · · ·		X X X .	1				
DETAI	LS OF WRITE-INS							
5701								
5702								
			1	į.				1
5703 5798.		e-ins for Line 57 from overflow page						